

RECTICELGROUP

2024 Results

Analyst meeting

4 March 2025

Jan Vergote, Chief Executive Officer

Bart Van den Eede, Chief Financial Officer

Forward-looking statements

This presentation contains forecasts which entail risks and uncertainties, including with regards to statements concerning plans, objectives, expectations and/or intentions of the Recticel Group and its subsidiaries.

Readers are informed that such forecasts entail known and unknown risks and/or may be subject to considerable business, macroeconomic and competition uncertainties and unforeseen circumstances which largely lie outside the control of the Recticel Group.

Should one or more of these risks, uncertainties or unforeseen or unexpected circumstances arise or if the underlying assumptions were to prove to be incorrect, the final financial results of the Group may possibly differ significantly from the assumed, expected, estimated or extrapolated results. Consequently, neither Recticel nor any other person assumes any responsibility for the accuracy of these forecasts.

2024 in summary

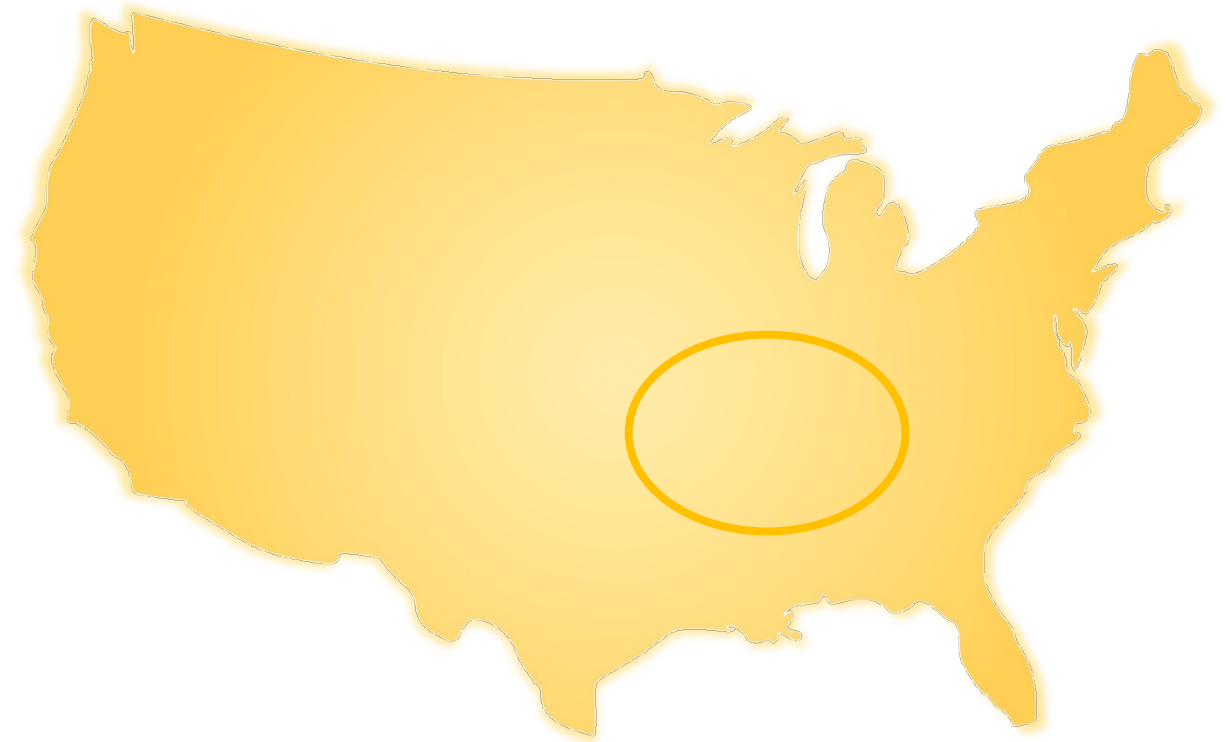
- FY24 characterized by tough end markets, increased price competition and raw material deflation
- Outperformed market trend through operational excellence, product innovation, organic and external growth in key geographies : Benelux, United Kingdom, France, Germany and the United States
- Insulation revenue up 15.3% from EUR 529.4 million to a record-high EUR 610.2 million, accelerating to 18.3% in H2
- Organic growth of 4.5% accelerating to 6.4% in H2 beating the cycle in end markets
- Adjusted EBITDA up 26.7% from EUR 39.2 million to EUR 49.6 million
Adjusted EBITDA margin on sales up from 7.4% to 8.1%
- Net cash position at EUR 74.4 million
- Proposal to pay stable gross dividend of EUR 0.31 per share

Outlook

- We are confident in our strong medium- and long-term organic growth potential.
- Recticel is growing through product innovation and operational excellence and expects to benefit from substantial pent-up demand for energy-efficient solutions in the construction sector.
- We intend to continue the execution of our strategic growth plan with a combination of M&A and organic growth, backed by substantial headroom on our balance sheet.
- As for the start of 2025, our order books are solid and we anticipate continued growth throughout the year with an increasing number of geographies showing signs of cyclical improvement. The development of pricing will be key to our margins.
- Given the low visibility on timing and magnitude of the construction market recovery, at this stage, Recticel does not provide a quantitative outlook for the year.

| Insulated Panels : execution of our growth strategy

- Rex Panels in growth mode and integration evolving well
- Further execution of TRIMO's global growth strategy
- Construction of major greenfield production facility serving East & South-East US
- EUR 50 million investment
- Start-up in Q4 2026
- Partnering with industry experts
- Leverage of PU & MW know-how



Insulated Boards: construction of industry leading recycling plant in Wevelgem

- EUR 13 million investment
- Chemical recycling of PU waste into inputs for new board production
- Operational in Q1 2026
- Attractive returns
- Substantial impact on scope 3 emissions



Recap strategic topics 25-26

● Insulation Boards

- Continuous improvement through operational excellence ✓
- Launch 15 new boards products with higher added value in the next 18 months ✓
- Invest in profitable cradle-to-cradle solutions ✓
- Develop biobased insulation.
- Further geographic and category expansion, M&A
- Boost sales in France and Belgium following recent capacity increase ✓

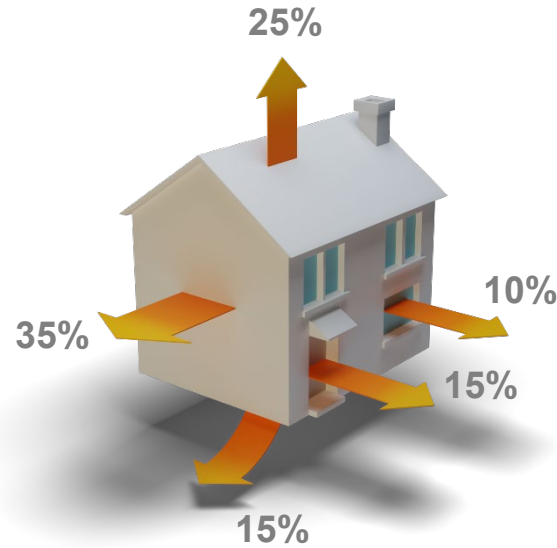
● Insulated Panels

- Global roll-out of Trimo® Premium mineral wool brand ✓
- Integration and cross-selling of REX PIR panels ✓
- Greenfield North American production facility ✓
- Accelerate organic or external growth of our premium Modular building solutions (Trimo MSS®)

● Acoustic Solutions

- Focused R&D on high growth applications: aerospace, aviation and electric charging stations ✓

EU building regulations* to enforce sustainability and circularity



DPP
Digital Product Passport

Centralised digital repository providing critical data:

- DoPC
- General product info, incl. safety and usage instructions
- Info on material composition
- Info on **durability, recyclability, EOL**
- Environmental performance info, including **carbon footprint(GWP)**

Full compliance by Q1, 2028
(concrete, steel, insulation)

+40% of energy consumed in the EU is used in buildings

+64% of EU buildings have a poor energy performance

±50% resource extraction and consumption is linked to building and construction

Source: Eurostat energy balances and EEA Greenhouse Gas Inventory, 2023/2024

* **CPR**: Construction Products Regulation & **ESPR**: Ecodesign for Sustainable Products Regulation



The EU Climate Law turns the 2050 climate neutral target into **legal obligations** with **strict reporting** on Environmental, Social and Governance topics (ESG)

CSRD

EU Corporate Sustainability Reporting Directive (CSRD)

SFRD

EU Sustainable Finance Disclosure Regulation
(not applicable for Recticel)

CSDD

Corporate Sustainability Due Diligence Directive

Directive on improving the gender equality on corporate boards

EU Taxonomy

Sustainable finance disclosure regulation Reporting Directive

EU REACH

Registration, Evaluation, Authorisation and Restriction of Chemicals

HRSR

EU Global Human Rights Sanction Regime

WFD

EU Waste Framework Directive

GPSD

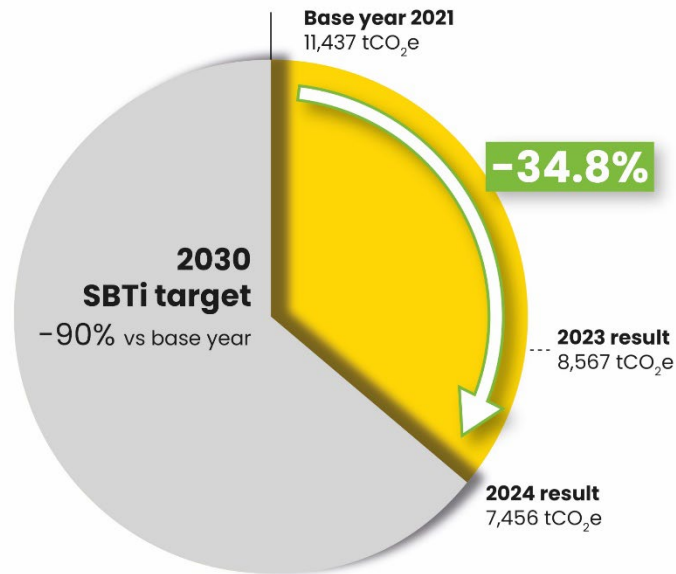
General Product Safety Directive



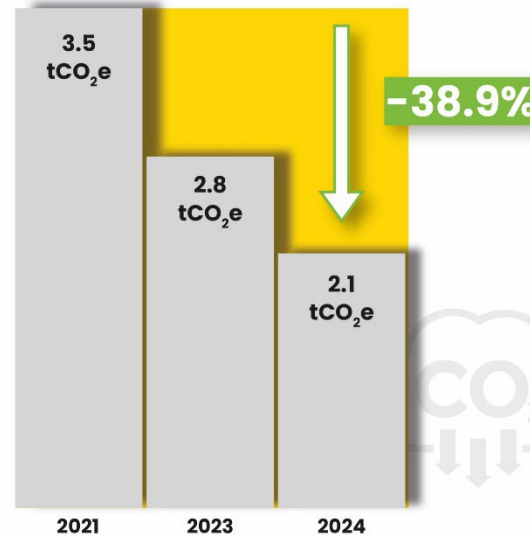
Our environmental metrics and targets

Recticel is on track to meet its scope 1&2 SBTi near term target by 2030

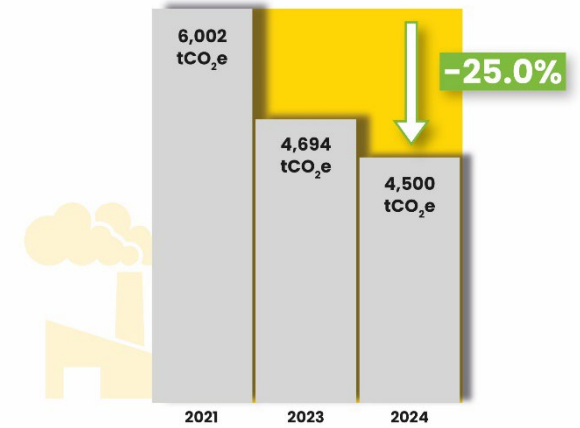
scope 1+2 GHG emissions



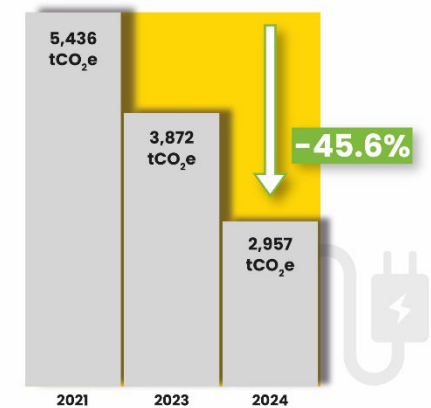
carbon intensity CO₂e per m³ scope 1+2



scope 1 GHG emissions



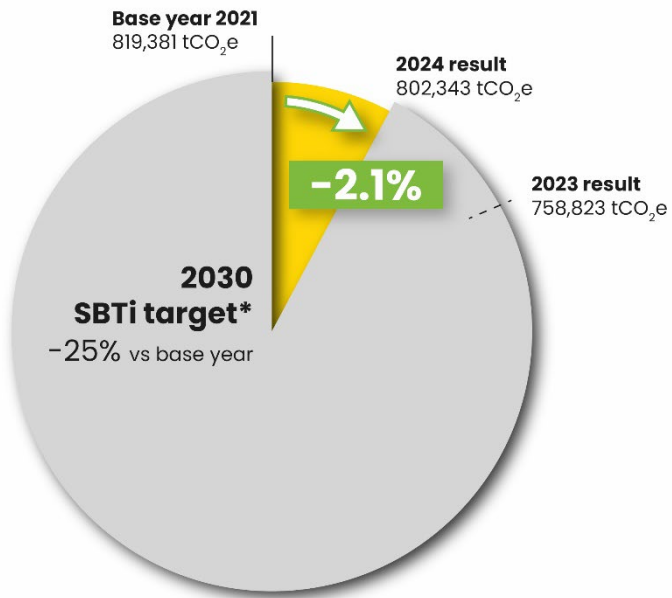
scope 2 GHG emissions (market based)



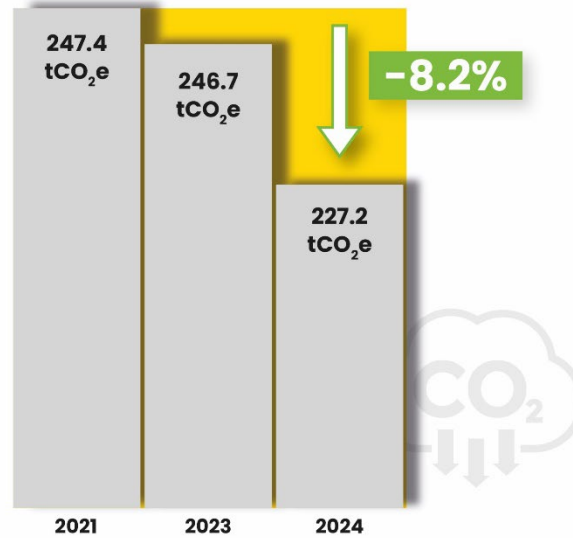
All data restated (Rex included)
scope 3 excluding Category 3.15, Investments

Recticel reduced its scope 3 intensity per m³ by 8.2%

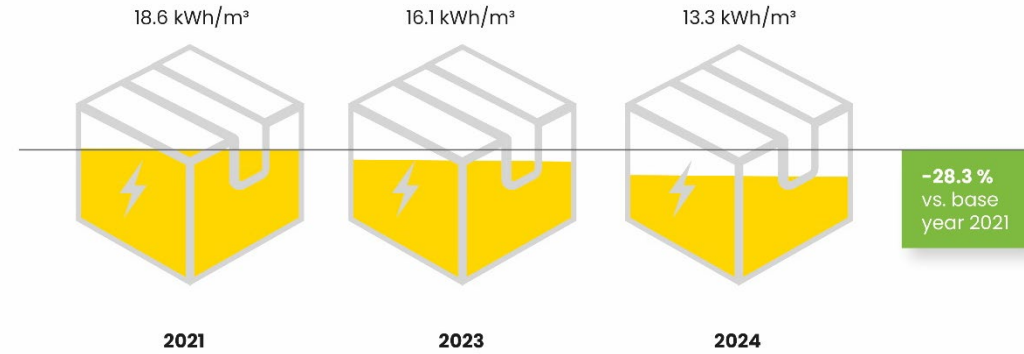
scope 3 GHG emissions*



carbon intensity tCO₂e per m³
scope 3



energy intensity per m³



All data restated (Rex included)
scope 3 excluding Category 3.15, Investments

Recticel's commitment to sustainability and its 2024 ESG performance is translated in higher ESG scores from major rating companies



MORNINGSTAR | SUSTAINALYTICS

ESG Risk Rating

18.4 Low Risk



Ranking

Industry Group (1st = lowest risk)

Building Products **13** out of 145

Universe

Global Universe **3305** out of 14915

Last Full Update: Oct 14, 2024 ?

Last Update: Oct 14, 2024 ?



Overall score

↗ **64**/100

Percentile

78th



Financials



Consolidated Income Statement

in million EUR

	2023	2024 ¹	%
Sales	529.4	610.2	15.3%
Gross profit	90.1	104.5	16.0%
as % of sales	17.0%	17.1%	
Adjusted EBITDA	39.2	49.6	26.7%
as % of sales	7.4%	8.1%	
EBITDA	36.1	42.6	17.8%
as % of sales	6.8%	7.0%	
Adjusted operating profit (loss)	15.9	18.9	19.0%
as % of sales	3.0%	3.1%	
Operating profit (loss)	12.6	11.5	-8.7%
as % of sales	2.4%	1.9%	
Financial result	(4.1)	3.4	n.m.
Income from other associates³	(1.8)	0.0	n.m.
Impairment other associates	(7.7)	0.0	n.m.
Income taxes	(8.0)	1.5	n.m.
Result of the period of continuing operations	(9.0)	16.3	n.m.
Result of discontinued operations²	12.2	1.6	-86.7%
Result of the period (share of the Group)	3.3	18.1	447.8%
Result of the period (share of the Group) - base (per share, in EUR)	0.06	0.32	446.1%
	31 DEC 2023	31 DEC 2024	%
Total equity	438.0	445.1	1.6%
Net financial debt (incl. IFRS 16 - Leases)	(161.9)	(74.4)	n.m.
Gearing ratio (Net financial debt / Total equity)	N/A	N/A	
Leverage ratio (Net financial debt / EBITDA)	N/A	N/A	

1. REX Panels & Profiles (Insulated Panels) is fully consolidated as of 10 January 2024.
2. As announced in the press release of 14 June 2023, the Engineered Foams activities have been fully divested and accounted for as Discontinued Operations (IFRS 5).
3. Income from other associates = income from associates not considered as being part of the Group's core business are not integrated in Operating profit (loss); i.e. TEMDA2 (Ascorium, formerly Automotive Interiors)

Dividend

The Board of Directors will propose to the Annual General Meeting of 27 May 2025 the payment of a stable gross dividend of EUR 0.31 per share on 56,605,920 shares. This represents a total dividend pay-out of EUR 17.5 million (2023: respectively EUR 0.31 per share and EUR 17.4 million in total)

Financial result and income taxes

- **Financial result: EUR +3.4 million** (vs EUR -4.1 million)
 - Interest charges: EUR -2.0 million (vs EUR -7.8 million): following proceeds from the divestment of Engineered Foams to Carpenter Co. Interest income increased due to the cash position of EUR +4.3 million (vs EUR +3.9 million)
 - Other net financial income and expenses: EUR +1.1m (vs EUR -0.2 million)
- **Income and impairment from other associates: EUR 0 million** (vs EUR -9.5 million)
- **Income and deferred taxes: EUR +1.5 million** (vs EUR -8.0 million)
 - Current income tax: EUR -5.9 million (vs EUR -4.5 million), current tax charges increase in line with higher results
 - Deferred tax: EUR +7.4 million (vs EUR -3.5 million), includes a one-time positive effect of EUR +7.2 million related to better future operational results expectations in Belgium.

Results from continuing and discontinued operations

- **Result of continuing operations: EUR 16.3 million** (vs EUR -9.0 million)
- **Result of discontinued operations: EUR 1.6 million** (vs EUR 12.2 million)

2024

- Mainly represents the net capital gain as a result of the final agreement and settlement of the Completion Accounts on 5 July 2024 on the disposal of the Engineered Foams activities sold to Carpenter Co. amounting to EUR +2.0 million and composed of:
 - gain on the divestment of Engineered Foams: EUR +2.3 million;
 - direct attributable transaction costs: EUR -0.3 million;
 - direct attributable costs to discontinued operations: EUR -0.4 million.

2023

- result until 12 June 2023 of the Engineered Foams activities sold to Carpenter Co. (EUR -0.5 million)
 - net capital gain on the disposal of the Engineered Foams activities sold to Carpenter Co. of EUR +10.7 million and composed of:
 - gain on the divestment of Engineered Foams: EUR +32.2 million (including EUR 22.3 million provisions on transactions related tax exposures and indemnities);
 - direct attributable transaction costs: EUR -6.8 million;
 - Cumulative Translation Adjustment release in the income statement: EUR -7.5 million;
 - positive result H1 2023 Orsa Foam (EUR +0.5 million) + impairment (EUR -6.9 million) + related costs (EUR -0.8 million).
 - result of the Aquinos closing account settlement (including the release of the closing accounts provision and the interest on the Aquinos receivable (EUR +2.0 million)).
- **Result of the period (share of the Group): EUR 18.1 million** (vs EUR 3.3 million)

On 31 December 2024, Recticel had a net cash position of EUR 74.4 million

in million EUR

	31 DEC 2023	30 JUN 2024	31 DEC 2024
Total equity	438.0	432.0	445.1
Net financial debt excluding factoring	(173.2)	(72.9)	(89.9)
+ Lease debt (IFRS 16)	11.3	14.9	15.5
Net financial debt	(161.9)	(58.1)	(74.4)
+ Drawn amounts under factoring programs	0.0	0.0	0.0
Total net financial debt	(161.9)	(58.1)	(74.4)
Gearing ratio (incl. IFRS 16)	N/A	N/A	N/A
Leverage ratio (incl. IFRS 16)	N/A	N/A	N/A
EBITDA (last 12 months)	66.6	36.1	28.3

RECTICELGROUP

Thank you

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